

The Asian Banker Transaction Finance Awards 2022 – Asia Pacific

Frictionless Transaction Awards

All submissions for frictionless transaction services or technology awards should be no more than 10 pages in length and fully completed the questionnaire below. The best of these submissions will also compete with International banks, so we have only one winner per category. It is also advised to submit a separate response file for each frictionless transaction category. You may view the assessment criteria at <http://www.asianbankerawards.com/transactionawards/criteria.php>.

The Asian Banker and the international panel of advisors look out for innovations that work. We look for frictionless transaction services that have significantly contributed to the transformation of the industry and have added value in serving the customers, as well as improving the institution's performance. In doing so, we look at the degree of innovation, the quality of strategy and execution as well as actionable results.

Please send us the completed submissions by no later than 11 March 2022 to transactionawards@theasianbanker.com. For any queries, kindly contact Mr. Siddharth Chandani at schandani@theasianbanker.com.

Evaluation scorecard for Frictionless Transaction Awards

Dimension	Dimension weightage	Max score out of 10	Dimension explanation
Project Scope	15%	1.5	<i>Title and short description</i>
Product and solution/business strategy	20%	2.0	<i>Scope of introduction/implantation</i>
Corporate customer proposition and success	25%	2.5	<i>Customer and competition</i>
Business Impact	25%	2.5	<i>Measuring success, quantitatively and qualitatively</i>
Technology & Innovation	15%	1.5	<i>Cutting edge tech application and future</i>

Source: TABInsights, Notes: Max score for each dimension out of 10 multiplied by the respective weights

Questionnaire - Part 1

We may wish to contact applicants for interviews. Please provide the contact details of senior executives.

Institution

Name of institution:

Country:

Type of institution:

Contact details of person making the submission

Salutation:

Name:

Title:

Address:

Phone:

Email:

Award Category- Please insert a tick against the category you wish to apply for

I. Frictionless Transaction Awards, Asia Pacific

- ☐ Best Corporate Mobile/Business Digital Banking Initiative, Application or Programme
- ☐ Best Business Ecosystem/Platform Initiative, Application or Programme
- ☐ Most Sustainable Trade and Supply Chain Finance Initiative, Application or Programme
- ☐ Best Productivity, Efficiency and Automation Initiative, Application or Programme
- ☐ Best Blockchain in Trade and Supply Chain Finance Initiative, Application or Programme
- ☐ Best Blockchain in Payments Initiative, Application or Programme
- ☐ Best Treasury Management Solution, Initiative, Application or Programme
- ☐ Best Digital KYC/Onboarding Initiative, Application or Programme
- ☐ Best API Initiative, Application or Programme
- ☐ Best Regulatory Compliance Initiative, Application or Programme
- ☐ Best Payments Initiative, Application or Programme
- ☐ Best Financial Supply Chain Initiative, Application or Programme
- ☐ Best Virtual Account Management/Centralisation Initiative, Application or Programme
- ☐ Best Merchant Acquisition Initiative, Application or Programme
- ☐ Best Digital Trade Finance Platform Initiative, Application or Programme
- ☐ Best Payment Clearing and Settlement Solution, Initiative, Application or Programme
- ☐ Best ERP Integration Solution, Initiative, Application or Programme

Questionnaire -Part 2

Please make a submission, no more than 10 pages in length, structured to answer each of the following questions and dimensions.

Project Scope

1. Please give a title and a short description of the initiative, application or programme you are submitting for.

Product and solution/business strategy

2. When and why did you introduce or implement this initiative, application or programme? Indicate also whether this product, initiative, application or technology is a pilot or a full commercial launch.

3. State why you think that your solution is qualified to be benchmarked for the category this year, as compared to the previous years.

Corporate customer proposition and success

4. What set of customer needs did this initiative, application or programme meet?

5. Assuming that your competitor/s already launched a similar initiative, application or programme in your market, then please specify how this particular initiative, application or programme is different from your competitor/s?

Business Impact

6. How did you measure the success of this initiative, application or programme? Like how successful was it in the market? The response must include concrete performance metrics pre and post launch period to support your submission. *Qualitative responses will not be considered for benchmarking.*

Technology and Innovation

7. What technology and cutting innovation edge does this solution implementation utilise to meet the banks' customers' key service, operational or IT needs.

8. What initiatives and improvements in this area can we expect from you in 2022?

All submissions should have the following phrase with a signed acknowledgement:

"We hereby acknowledge that, to the best of our knowledge, the information in this submission provided represents a fair view/assessment of the profile of our institution's business."